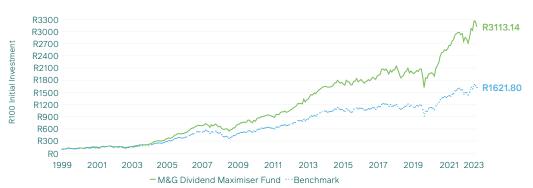


M&G Dividend Maximiser Fund

March 2023

Since inception cumulative performance, distributions reinvested (A class)



A Caralla and a	A -1	Demokratical I	T -1	Distance	E dise
Annualised performance	A class	Benchmark	T class	B class	F class
1 year	4.5%	1.2%	5.2%	4.9%	5.5%
3 years	24.4%	20.9%	24.9%	24.8%	25.2%
5 years	9.8%	7.0%	10.2%	10.2%	10.6%
7 years	8.4%	5.9%	8.8%	8.8%	-
10 years	9.7%	7.2%	-	10.2%	-
20 years	16.6%	13.6%	-	-	-
Since inception	15.7%	12.8%	_	_	_

Returns since inception ¹	A class	Date	
Highest annualised return	63.1%	31 Jul 2005	
Lowest annualised return	-22.3%	28 Feb 2009	

Top 10 holdings as at 31 Mar 2023

1.	Naspers Ltd/Prosus NV	12.8%
2.	Anglo American Plc	6.4%
3.	Standard Bank Group Ltd	6.1%
4.	Richemont	5.8%
5.	British American Tobacco Plc	5.6%
6.	MTN Group	5.5%
7.	Absa Group Ltd	4.2%
8.	Sasol Ltd	3.4%
9.	Bid Corporation	2.6%
10.	Oceana Group	2.6%

Risk measures	A class	Benchmark
Monthly volatility (annualised)	14.3%	14.6%
Maximum drawdown over any period	-25.3%	-35.7%
% of positive rolling 12 months	84.6%	82.7%
Information ratio	1.0	n/a
Sortino ratio	3.2	2.5
Sharpe ratio	1.4	1.2

Asset allocation



Sector exposure



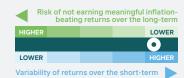
Investment options	A Class	T Class	I Class	B Class	F Class
Minimum lump sum investment	R10 000	R10 000	R10 000	R20 million	R20 millior
Minimum monthly debit order	R500 pm	R500 pm	R500 pm	n/a	n/a
Annual Management Fees (excl. VAT)	A Class	T Class	I Class	B Class	F Class
M&G (base fee) ²	1.00%	1.25%	1.25%	0.65%	1.00%
M&G (performance fee sharing rate)	20.00%	n/a	20.00%	20.00%	n/a
M&G (maximum total fee)	2.25%	n/a	2.50%	1.90%	n/a
Financial adviser service fee (if applicable) ³	n/a	n/a	0.50%	n/a	n/a
Expenses (incl. VAT)	A Class	T Class	I Class	B Class	F Class
Total Expense Ratio (TER)	1.94%	1.56%	2.19%	1.62%	1.27%
Performance fee (Included in TER above)	0.67%	0.00%	0.63%	0.75%	0.00%
Transaction Costs (TC) ⁴	0.17%	0.17%	0.17%	0.17%	0.17%
Total Investment Charges (TIC)	2.11%	1.73%	2.36%	1.79%	1.44%

¹¹²⁻month rolling performance figure

M&G (South Africa) Global Funds.

3 The Financial Adviser Service Fee, if applicable, is included in M&G's applia ³ The Financial Adviser Service Fee, if applicable, is included in M&G's annual management fee above. An Ongoing Adviser Fee, over and above the Financial Adviser Service Fee, may be negotiated between the Investor and Financial Adviser. Should you agree to an Ongoing Adviser Fee, it will be paid via the regular repurchase of units.
⁴ Where a transaction cost is not readily available, a reasonable best estimate has been used. Estimated transaction costs may include Bond, Money Market, and FX costs (where applicable)

Risk profile



Fund facts

Fund objective

To provide broad-based exposure to shares that offer value and mediumto long-term growth. The portfolio managers seek to invest in companies where returns can be achieved from any or all of growth in earnings, growth in dividends and a re-rating of its share price; however, there will be a bias towards companies offering high but sustainable dividend yields.

Investor profile

Investors with a higher risk tolerance looking for out-performance of the average SA General Equity Fund without taking on greater risk of loss. The recommended investment horizon is 7 years or longer.

Investment mandate

The Fund invests in companies that meet the portfolio managers' value criteria. The Fund will have a bias towards investment in companies offering high, sustainable dividend yields; however, it is not restricted from investing in companies offering earnings growth or possible market re-rating. The intended maximum limits are Equity 100%, Property 10% and Foreign 45%.

Fund managers

Ross Biggs Kaitlin Byrne

ASISA category

South African - Equity - General

Benchmark

ASISA South African - Equity - General Category Mean

Inception date

2 August 1999

Fund size

R4 259 294 586

Awards

Raging Bull: 2006, 2008

Morningstar/Standard & Poor's: 2007, 2009

M&G Dividend Maximiser Fund Sources: M&G and Morningstar

^{*12-}month rolling performance figure
2 A 0.25% p.a. fee discount will be effected on the base annual management fee of the A and B classes, should net performance fall below the benchmark over a rolling five-year period. The Fund can invest portions of its assets into underlying foreign investments (incl. investments into Africa). This would mainly be achieved by investing into the sub-funds of the M&G (South Africa) Global Funds IcAV and the M&G Africa Equity Fund. These funds will charge an additional asset management fee which is included in the Fund's NAV and the Fund's TER. The Manager receives a marketing and distribution fee in respect of the



M&G

M&G Dividend Maximiser Fund

quity March 2023

Income Distributions ⁵	A Class	T Class	B Class	F Class
	Total 12m yield	Total 12m yield	Total 12m yield	Total 12m yield
31 December 2022	24.03 cpu 2.25%	29.54 cpu 2.69%	26.68 cpu 2.55%	32.08 cpu 2.96%
30 June 2022	14.99 cpu 2.13%	20.77 cpu 2.34%	17.76 cpu 2.42%	23.38 cpu 2.61%

Fund commentary

Despite the unusually high market volatility around the world on the back of banking jitters and stubbornly high inflation, global asset returns were broadly positive in March. This was in no small part due to the swift central bank and government intervention that halted any broader systemic weakness in the banking sector, as well as a growing sense among investors that, although the growth outlook remained highly uncertain, the US Federal Reserve's long hiking cycle could be nearing an end. Still, global banking stocks sold off and gold benefited from the flight to safety. In the US, the sudden emergence of banking sector turmoil, starting with specialist lender Silicon Valley Bank, prompted the US Fed and regulators to step in swiftly to guarantee deposits and find buyers, preventing further US contagion but tightening intrabank lending conditions. Credit Suisse was another victim of the aggressive interest rate hikes of the past year, prompting the Swiss central bank to intervene and arrange a merger with fellow Swiss banking giant UBS. The Fed stuck to its widely expected 25bp rate hike against the backdrop of continuing high inflation: February CPI came in at 6.0% y/y, in line with expectations. In the UK, the BoE hiked its base rate by 25bps to 4.25% as expected, the highest level in 14 years, as CPI surprisingly rose to 10.4% y/y in February from 10.1% a month earlier. Jeremy Hunt's three-year Spring Budget introduced higher taxes and spending, sparking labour protests on Budget day, but also unveiling improved economic growth projections, including no recession for 2023. Turning to the Eurozone, the ECB lifted its base rate by 50bps to fight high inflation, despite banking sector fragility. Euro area CPI was reported at 8.5% y/y in February, above the 8.2% expected. Meanwhile, protracted and widespread public protests emerged in France in reaction to President Macron's highly unpopular increase in the retirement age to 64 from 62.

In China, the PBoC left interest rates steady to support the economic recovery from the pandemic, while also implementing a surprise cut to bank reserve requirements to steady any nervousness associated with banking sector liquidity. After recording only 2% GDP growth in 2022, the Chinese government set a conservative 5% growth target for 2023 (the IMF is forecasting 5.2%, which would account for around 30% of global growth for the year). Pent-up consumer demand is driving the current expansion, along with services. Japan continued its recovery from the pandemic, as outgoing BOJ Governor Kuroda left interest rates unchanged at a supportive -0.1% and February CPI fell to 3.3% y/y from a 40-year high of 4.3% y/y. Price increases have been driven by strong consumer demand, higher commodity prices and a weaker yen. Japanese GDP grew 1.1% in 2022, with a 1.3% expansion expected in 2023 on the back of strong consumer demand, rising tourism numbers and supply chain improvements. Turning to South Africa, the SARB hiked its base rate by a larger-than-expected 50bps, further depressing the growth outlook, but helping to strengthen the rand below the key R18/1USD level. Stats SA reported that Q4 2022 GDP contracted by 1.3%, more than expected, due to intensifying power outages. Meanwhile, S&P Global downgraded the sovereign credit rating outlook to negative from stable, citing load-shedding and the fragile economy as the primary drivers. Inflation increased to 7.0% y/y in February, from 6.9% y/y the previous month, aided by large increases in food, transport and medical services prices. The FTSE/JSE All Share Index returned -1.3% in March, dragged down by Financials and Listed Property (FTSE/JSE All Property Index) stocks, returning -6.6% and -3.9%, respectively. Resources posted 2.5%, while Industrials delivered -0.8%. Looking at global equity market returns (in US\$), developed markets outperformed emerging markets, with the MSCI World Index returning 3.2% and the MSCI Emerging Markets Index 3.0%. The rand strengthened 3

Among the largest contributors to relative performance for the month was an underweight position in Transaction Capital, and overweight positions in enX Group and Naspers/Prosus. Relative detractors included underweight positions in Gold Fields and Aspen Pharmacare, and an overweight position in MTN Group.

Glossarv

12-month yield	A measure of the Fund's income distributions as a percentage of the Fund's net asset value (NAV). This is calculated by summing the income distributions over a rolling 12-month period, then dividing by the sum of the NAV at the end of the period and any capital gains distributed over the same period.
Annualised performance	The average amount of money (total return) earned by an investment each year over a given time period. For periods longer than one year, total returns are expressed as compounded average returns on a yearly basis.
Compliance monitoring	We use the FTSE/JSE All Share Index for monitoring the Fund's compliance with the Collective Investment Schemes Control Act (CISCA). This is in line with the benchmark index as prescribed for the SA – Equity – General category as per the ASISA fund classification standards.
Cumulative performance graph	This illustrates how an initial investment of R100 or N\$100 (for example) placed into the Fund would change over time, taking ongoing fees into account, with all distributions reinvested.
Income distribution	The dividend income and/or interest income that is generated by the underlying Fund investments and that is periodically declared and distributed to investors in the Fund after all annual service fees.
Information ratio	Measures the Fund's active return (Fund return in excess of the benchmark) divided by the amount of risk that the manager takes relative to the benchmark. The higher the information ratio, the higher the active return of the Fund, given the amount of risk taken and the more consistent the manager. This is calculated over a 3-year period.
Intended maximum limits	This indicates the Fund's intended maximum exposure to an asset class. These limits may be reviewed subject to the Fund's Supplemental Deed and/or Regulation 28 for those Funds managed in accordance with Regulation 28 of the Pension Funds Act.
Maximum drawdown	The largest drop in the Fund's cumulative total return from peak to trough over any period.
Monthly volatility (annualised)	Also known as standard deviation. This measures the amount of variation or difference in the monthly returns on an investment. The larger the annualised monthly volatility, the more the monthly returns are likely to vary from the average monthly return (i.e. the more volatile the investment).
Percentage of positive rolling 12 months	The percentage of months, since inception, that the Fund has shown a positive return over a rolling 12-month period.
Performance fee	The performance fee is based on 20% of the Fund's outperformance of its benchmark, measured over a rolling 36-month basis. The performance fee will be capped at 1.25% for any rolling 12-month period. For more information, please visit: https://www.mandg.co.za/media/34248/performance-fees.pdf
Sector holdings	A breakdown of the Fund's equity holdings, grouped per industry sector. This is inclusive of both local and foreign equities.
Sharpe ratio	The Sharpe ratio is used to measure how well the return of an asset compensates the investor for the risk taken. The higher the Sharpe ratio the better the Fund's historical risk-adjusted performance has been. This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the standard deviation of the Fund's returns. This is calculated over a 3-year period.
Sortino ratio	This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the downside deviation of the Fund's returns i.e. the "bad" volatility. A high Sortino ratio indicates a low risk of large losses occurring in the Fund. This is calculated over a 3-year period.
Total Expense Ratio (TER)	This shows the charges, levies and fees relating to the management of the portfolio and is expressed as a percentage of the average net asset value of the portfolio, calculated for the year to the end of the most recent completed quarter. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs.
Total Investment Charges (TIC)	The percentage of the value of the Fund incurred as costs, relating to the investment of the Fund. As fund returns are reported after deducting all fees and expenses, these costs (the TER and TC) should not be deducted from the fund returns.
Transaction Costs (TC)	The percentage of the value of the Fund incurred as costs relating to the buying and selling of the Funds underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the

⁵ If the income earned in the form of dividends and interest exceeds the total expenses, the Fund will make a distribution (cpu = cents per unit).

investment manager and the TER.

Contact us

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Application forms

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Disclaimer

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Collective Investment Schemes (unit trusts) are generally medium-to long-term investments. Past performance is not necessarily a guide to future investment performance. Unit trust prices are calculated on a net asset value basis. This means the price is the total net market value of all assets of the unit trust fund divided by the total number of units of the fund. Any market movements – for example in share prices, bond prices, money market prices or currency fluctuations – relevant to the underlying assets of the fund may cause the value of the underlying assets to go up or down. As a result, the price of your units may go up or down. Dunit trusts are traded at the ruling forward price of the day, meaning that transactions are processed during the day before you or the Manager know what the price at the end of the day will be. The price and therefore the number of units involved in the transaction are only known on the following day. The unit trust fund may borrow up to 10% of the fund value, and it may also lend any scrip (proof of ownership of an investment instrument) that it holds to earn additional income. A M&G unit trust fund may consist of different fund classes that are subject to different fees and charges. Where applicable, the Manager will payyour financial adviser an agreed standard ongoing adviser fee, which is included in the overall costs of the fund. A unit trust summary with all fees and maximum initial and ongoing adviser fee, which is included in the overall costs of the fund. A unit trust summary with all fees and maximum initial and ongoing adviser fee, which is included in the overall costs of the fund. A unit trust summary with all fees and maximum initial and ongoing adviser fees is available on our website. One can also obtain additional information on M&G products on the M&G website. The Fund may be restricted due to relative market sizes and market conditions. The fund's ability to settle securities may be adversely affected for multiple reasons including market conditions, macro-e

M&G Dividend Maximiser Fund Sources: M&G and Morningstar